

Visualization Partner Rate Card April 2024

Installation and Rack Wiring Services

Labour	Hours	Rate (Excluding expenses per day)
Install Tech/Rack per person, per day	Mon-Fri up to 8 hours on site plus up to 2 hours travel	£300.00
Install Lead per person, per day	Mon-Fri up to 8 hours on site plus up to 2 hours travel	£375.00
LED Install Lead per person, per day	Mon-Fri up to 8 hours on site plus up to 2 hours travel	£550.00
Travel Time per person, per day	Additional travel time, above the 2 hours included in day rate	£30 per hour

***NB – An installation lead is required by default for projects without integrator-supplied project management or site lead.**

Specialist Services

Labour	Hours	Rate (Excluding expenses per day)
Firmware and I/P per person, per day	Mon-Fri up to 8 hours on site plus up to 2 hours travel	£350.00
Standard Commissioning per person, per day	Mon-Fri up to 8 hours on site plus up to 2 hours travel	£650.00
Specialist Commissioning per person, per day	Mon-Fri up to 8 hours on site plus up to 2 hours travel	£750.00
Travel Time per person, per day	Additional travel time, above the 2 hours included in day rate	£35 per hour

Service, Maintenance & Break-fix Services

Labour	Hours	Rate (Excluding expenses per day)
Pre-booked Standard per person, per day	Mon-Fri up to 8 hours on site plus up to 2 hours travel	£375.00
Reactive Standard per person, per day	Mon-Fri up to 8 hours on site plus up to 2 hours travel	£475.00
Pre-booked Specialist per person, per day	Mon-Fri up to 8 hours on site plus up to 2 hours travel	£550.00
Reactive Specialist per person, per day	Mon-Fri up to 8 hours on site plus up to 2 hours travel	£650.00

***NB – For work outside of the UK, please refer to Additional services and charges on page 2 for international surcharge rates.**

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Service, Maintenance & Break-fix Bundles

Labour	Hours	Rate (Excluding expenses per day)
5 x Reactive Standard per person, per day	5 x Mon-Fri up to 8 hours on site plus up to 2 hours travel	£1,687.50 (10% discount applied)
5 x Reactive Specialist per person, per day	5 x Mon-Fri up to 8 hours on site plus up to 2 hours travel	£2,475.00 (10% discount applied)
10 x Reactive Standard per person, per day	10 x Mon-Fri up to 8 hours on site plus up to 2 hours travel	£3,000.00 (20% discount applied)
10 x Reactive Specialist per person, per day	10 x Mon-Fri up to 8 hours on site plus up to 2 hours travel	£4,400.00 (20% discount applied)
Custom Service Level Agreements	Subject to site survey	Price available on request

***NB – Bundles are valid for a 12-month period and any unused visits are subject to Visualization’s approval for use at a later date.**

Additional services and charges

Services	Description	Rate
Complete Project Pricing	Available for small to medium projects	Price available on request
Project Management per person, per day	Mon-Fri up to 8 hours on site plus up to 2 hours travel	£550.00
Auto CAD & Design per person, per day	System schematics, elevations, and plans	£400.00
Pre-staging	Available from our Maidenhead workshop	Price available on request
Congestion charge per vehicle per day	Subject to location	£15.00 per day
Parking	Subject to location	£60.00 per day (London) £30.00 per day
Mileage	Distance calculated from our Maidenhead office, per mile	£0.45p per mile
International Surcharge per person, per day	Inclusive of subsistence	£100.00
Subsistence UK away per person, per day	Per person, Per night	£30.00

***NB – International flights, vehicle hire and accommodation to be charged at the final invoice cost to Visualization.**

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Service Overview

We provide the most proficiently skilled staff tailored to your project needs. By collaborating closely with you, we ensure a thorough understanding of your requirements. Should you have specialised needs not covered here, our team is ready to assist you further.

Service Rates

The rates listed are indicative of standard services offered. For fixed-rate project pricing regarding installation work, please inquire with our team.

Workshop Based Rack Build Projects

All rack build projects within the Visualization workshop are priced comprehensively, covering cables, components, and rack hardware.

Visualization Installation Technicians and Wireman

Our technicians and wiremen:

- Have completed relevant health and safety courses pertinent to their roles.
- Operate up to an 8-hour workday on-site with a valid Purchase Order.
- Possess comprehensive knowledge of AV systems and adeptness in interpreting technical drawings, schematics, and cable schedules.
- Excel in 1st Fix cabling, ensuring professional and neat cable organisation within tray, trunking, or conduit systems.
- Demonstrate proficiency in mounting screen and projector brackets, as well as projection screens, speakers, and various equipment.
- Collaborate effectively with dedicated Project Managers and installation engineering teams.
- Maintain high standards and efficiency in cable termination and conduct point-to-point continuity testing.
- Arrive equipped with company-provided tools, fixings, test equipment, and consumables necessary for the task.
- Complete thorough system handover/sign-off procedures.
- Provide regular progress updates and maintain open communication channels.
- Hold ECS certification and have completed AVIXA AVT certification.

Certifications Available Upon Request

The following certifications are available upon request, subject to availability:

IPAF (International Powered Access Federation)

PASMA (Prefabricated Access Suppliers' and Manufacturers' Association)

AVIXA CTS (Certified Technology Specialist)

Caveats

Standard working hours are from 8:00 am to 5:00 pm. Work outside these hours may incur overtime charges.

Out of hours/Overtime rates are charged hourly at 1.5x for weekdays and Saturdays, and 2x for Sundays and Bank Holidays. Weekends are charged at a minimum of 8 hours per day.